

The 10 Essential Steps for Building a Successful Full Fee Dental Practice



Aman Bhullar, DMD

Drawing from over 20 years of clinical and business experience, this program provides dentists of all backgrounds with actionable strategies to strengthen their value, improve patient experience, and integrate high-demand services efficiently. The focus is on building a thriving, full-fee model using refined systems, communication frameworks, and workflow optimization.

Learning Objectives:

- Integrate high-value, in-demand clinical services—regardless of discipline—into streamlined workflows that elevate patient care.
- Utilize patient-centric communication strategies that enhance education, increase case acceptance, and build long-term trust.
- Apply practical marketing, branding, and operational tools to grow a sustainable, highly profitable practice.

This presentation resonates with practitioners across specialties, offering a practical roadmap to elevate outcomes, strengthen business performance, and differentiate their practice in a competitive market.

Aman Bhullar, DMD is an experienced dentist who provides general, restorative, and cosmetic dentistry to patients of all ages and backgrounds. He leads the team of experts at The Glen Dental in San Jose, California. Patients trust Dr. Bhullar for his compassion, commitment to excellence, and friendly demeanor.

Dr. Bhullar provides a wide array of dental services, including preventive care, routine dental exams, fillings, root canals, crowns, bridges, veneers, and dentures. He is also an expert in dental implantology. Having completed extensive training and performed countless procedures,

he has been awarded a prestigious fellowship in the International Congress of Oral Implantologists. Dr. Bhullar is the first and only Board Certified Implantologist in the San Jose and Campbell area.

Born and raised in Vancouver, British Columbia, Dr. Bhullar received his Bachelor of Science from the University of British Columbia in Vancouver. He then completed his Doctor of Dental Medicine at Maurice H. Kornberg School of Dentistry at Temple University in Philadelphia.